



Thursday, June 12, 2025 | 11:00 a.m. – 1:00 p.m. | Baltimore Convention Center | Rooms 314–316

COMPANY	COMPANY DESCRIPTION	TOP PROCUREMENT OPPORTUNITIES	PROCUREMENT EXCLUSIONS
AARP	AARP empowers people to choose how they live as they age. With over 100 million Americans aged 50 and older, people want their money, health, and happiness to last as long as they do. AARP serves as a wise friend and fierce defender, focusing on the priorities that matter most to older Americans.	<ol style="list-style-type: none"> 1. Speakers/ Workshops 2. IT Services 3. Market Research 	<ol style="list-style-type: none"> 1. Staffing
Ampcus, Inc.	Ampcus is a global business & technology consulting and staff augmentation firm headquartered in Chantilly, VA. Together with its subsidiaries, Ampcus employs over 3,000 professionals worldwide. The company operates 18 customer support offices across the U.S., 12 global delivery centers, and 2 innovation labs. Ampcus delivers innovative, cost-effective, high-quality, and sustainable IT and non-IT solutions and staffing services to 80 of the Fortune 100/500, 121 of the Fortune 1000 companies, as well as federal, state, and local government agencies, and nonprofit organizations.	Various Needs	Not Specified
AstraZeneca	AstraZeneca is a global pharmaceutical company focused on discovering, developing, and commercializing prescription medicines, primarily for the treatment of diseases in oncology; cardiovascular, renal, & metabolic conditions; and respiratory illnesses. Committed to innovation, AstraZeneca works to improve patient health outcomes worldwide through cutting-edge research and development.	<ol style="list-style-type: none"> 1. Clinical R&D 2. Pharmaceutical Manufacturing 3. Biopharmaceutical - Toxicology, Metabolite Identification 	<ol style="list-style-type: none"> 1. Staffing 2. IT 3. Marketing 4. Facilities
BAE Systems	BAE Systems, Inc. is a defense, aerospace and security company which delivers a full range of products and services for air, land, space and naval forces, as well as advanced electronics, security, information technology solutions and customer support services.	<ol style="list-style-type: none"> 1. Engineering Services 2. AI 3. C5ISR 	<ol style="list-style-type: none"> 1. Staffing 2. Marketing 3. Strategy or Training
Constellation Energy	Constellation Energy Corporation, a Fortune 200 company based in Baltimore, is the nation's largest producer of emissions-free energy and a top supplier to homes, businesses, and public sector customers—including 75% of Fortune 100 companies. With nearly 90% carbon-free output, its nuclear, hydro, wind, and solar facilities power the equivalent of 16 million homes, generating 10% of the nation's clean energy. The company also leads workforce development initiatives that open pathways to energy and trades careers.	<ol style="list-style-type: none"> 1. General Contractor incl. Mechanical, Electrical, Plumbing 2. Engineering 3. Information Technology – Services, Staffing, and Support 	Not Specified

Corvias Infrastructure Solutions (CIS)	Since 2015, CIS has led some of the nation’s largest urban greening programs, creating opportunities for local, small, and disadvantaged businesses while promoting environmental literacy within communities. Our business model focuses on delivering unparalleled economic and social co-benefits while advancing public-private collaboration.	<ol style="list-style-type: none"> 1. Construction 2. Landscaping Maintenance Service 3. Project Design 	<ol style="list-style-type: none"> 1. Information Technology 2. Communications
Exelon	Exelon (Nasdaq: EXC) is a Fortune 200 company and one of the nation’s largest utility companies, serving more than 10.7 million customers through six fully regulated transmission and distribution utilities — Atlantic City Electric, BGE, ComEd, Delmarva Power, PECO, and Pepco. Exelon’s 20,000 employees dedicate their time and expertise to supporting our communities through reliable, affordable and efficient energy delivery, workforce development, equity, economic development and volunteerism.	<ol style="list-style-type: none"> 1. Roofing 2. Charger/ Installation (electrical/ engineering firms) 3. Mechanical Contractors 4. System Contractors (design/materials/ installation) 5. Paving Suppliers 	<ol style="list-style-type: none"> 1. Staffing/Temp Labor 2. Information Technology
EXIM Bank	The EXIM Bank is the official export credit agency of the United States. Our mission is to support American job creation, prosperity and security through exporting. We accomplish this by unlocking financing solutions for U.S. companies competing around the globe. We help level the playing field and fill gaps in private sector financing.	Various Needs	Not Specified
The Harbor Bank of Maryland	The Harbor Bank of Maryland (HBM) is a Maryland Chartered Commercial Community Bank, FDIC Designated Minority Depository Institution (Black Owned) and Community Development Financial Institution (CDFI). Additionally, HBM’s affiliate The Harbor Bank of Maryland Community Development Corporation (CDC) is a 501(c)3, 509(a)2 Certified CDFI offering a range of financial services products & technical assistance.	<ol style="list-style-type: none"> 1. Legal 2. Marketing 3. Professional Services 	<ol style="list-style-type: none"> 1. Cannabis 2. Gaming
HII Mission Technologies	HII develops integrated solutions that enable today’s connected, all-domain force. Capabilities include C5ISR systems and operations; the application of AI and machine learning to battlefield decisions; defensive and offensive cyberspace strategies and EW; unmanned autonomous systems; LVC solutions; fleet modernization; and critical nuclear operations.	<ol style="list-style-type: none"> 1. Ship repair related services (actual experience) 2. AI and Machine learning 3. C5ISR and Space Force Capabilities 	Not Specified
MassMutual	MassMutual is a financial services company that provides financial products such as life insurance, disability income insurance, long term care insurance, and annuities.	<ol style="list-style-type: none"> 1. Salesforce Marketing Cloud Consultants 2. ServiceNow Partners 	<ol style="list-style-type: none"> 1. Staffing/ Contingent Labor
M&T Bank	M&T is a community bank, delivering the capabilities of a big bank with the care and empathy of a locally-focused institution. M&T offers advice, guidance, expertise and solutions across the entire financial spectrum, combining M&T’s traditional banking services with the wealth management and institutional capabilities offered by Wilmington Trust.	Various Needs	Not Specified

MedStar Health	MedStar Health, offers easy access to great health care in Maryland, Virginia, and Washington, D.C., via 10 hospitals and more than 300 other care locations. They are also committed to advancing care by continuously learning and applying new knowledge. We help our patients and their families feel understood, appreciated, and confident in their care.	MedStar Health's needs can be broad, ranging from a variety of products and services.	Not Specified
MGM National Harbor	MGM National Harbor is a casino and hotel located on the shore of the Potomac River in MD. We are a \$1.4B LEED Gold Certified resort with a 24 story, 308 room resort with amenities that include a theater, convention space, spa, retail, a 2-level casino featuring slots, tables games and poker, and BetMGM Sports Book.	<ol style="list-style-type: none"> 1. Flooring Contractor (Specializing in Millwork and Marble) 2. Fire Safety & Protection (includes Extinguisher & Sprinkler Service) 3. Food digester repairs and maintenance 	<ol style="list-style-type: none"> 1. Staffing 2. IT 3. Learning and Development
Northrop Grumman	Northrop Grumman solves the toughest problems in space, aeronautics, defense, and cyberspace to meet the ever-evolving needs of our customers worldwide. Our 90,000 employees are Defining Possible every day using science, technology, and engineering to create and deliver advanced systems, products and services.	<ol style="list-style-type: none"> 1. Electronic Components, Printed Circuit Boards, Assemblies 2. Systems Engineering Support Services 3. Machined & Fabricated Parts 4. Ammunitions/ Explosives 5. Wires, Cables, Tooling 	<ol style="list-style-type: none"> 1. IT Services 2. Staffing Services 3. Supplies and Promotional Products
Pearson	Pearson partners with schools and educational professionals at every level to help enhance instruction and improve learning outcomes. As a trusted partner for over 60 years, they are committed to ensuring that test development and delivery services are innovative, accessible, affordable, and effective.	<ol style="list-style-type: none"> 1. All assessment-related industries, educational services and professional/scientific/technical services: content development 2. Accessibility 3. Recruitment and Training 	<ol style="list-style-type: none"> 1. Construction 2. Finance 3. Insurance 4. Agriculture 5. Forestry 6. Fishing 7. Hunting
Sodexo	Sodexo North America is part of a global, company headquartered in France with a presence in 45 countries. Sodexo is a leading provider of integrated food, facilities management and other services that enhance organizational performance, contribute to local communities and improve quality of life for millions of customers in business & industry, campus, defense, energy & resources, healthcare, government, procurement (Entegra), schools, senior living, Sodexo Live! and other environments daily.	<ol style="list-style-type: none"> 1. Snacks 2. Food 3. Services for Food Service 	<ol style="list-style-type: none"> 1. IT 2. Staffing

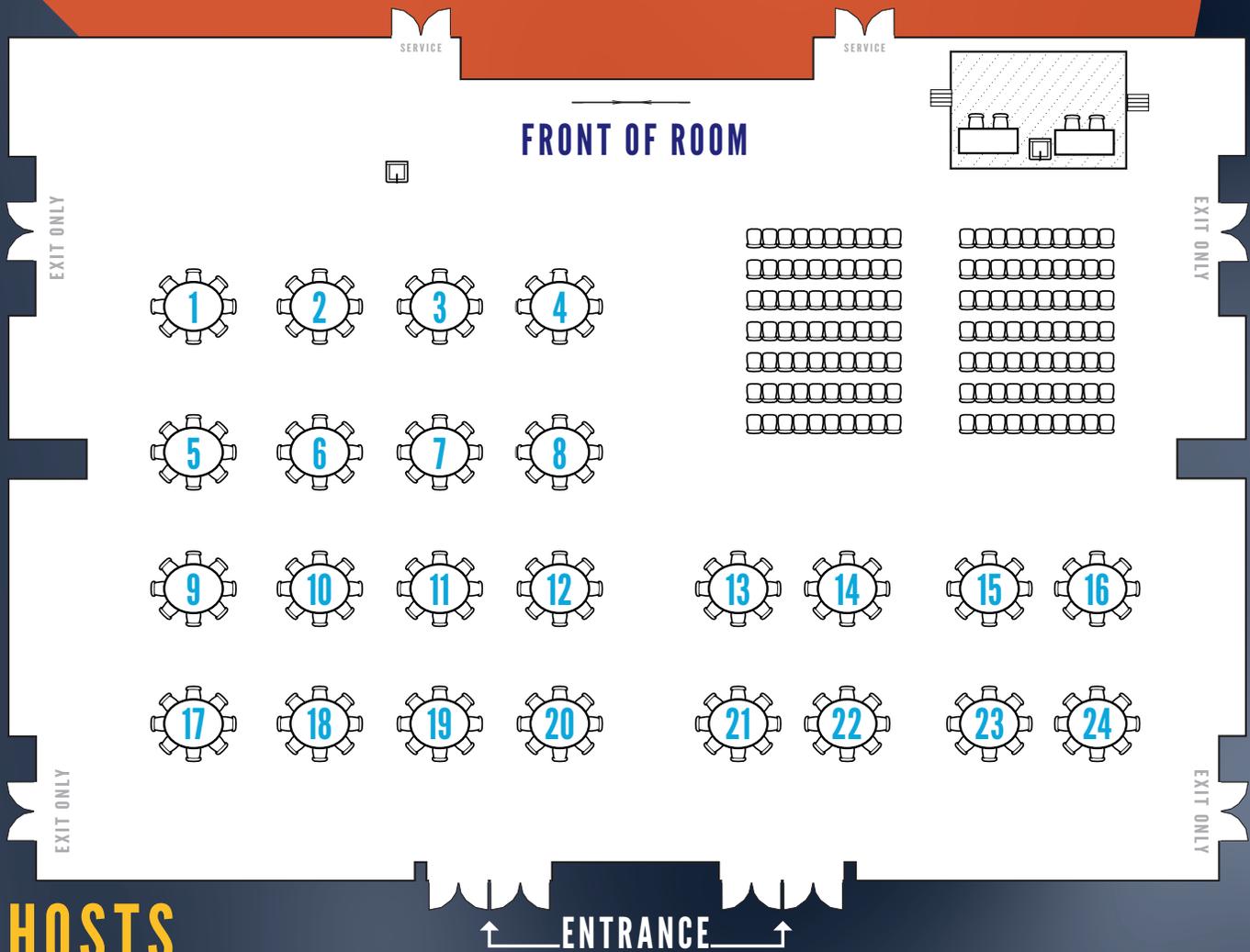
T. Rowe Price	T. Rowe Price is an asset management firm focused on delivering global investment management excellence and retirement services that investors can rely on—now, and over the long term. Founded in 1937, Located in Baltimore MD.	<ol style="list-style-type: none"> 1. Business Consulting/ Change Management 2. Research/Market Research/UX 3. CRM Hiring Platforms 	<ol style="list-style-type: none"> 1. Staffing/Staff Augmentation/ Technology Staffing/Contract Labor
Truist	Truist is a purpose-driven financial services company, formed by the historic merger of equals of BB&T and SunTrust. Truist serves clients in a number of high-growth markets in the country, offering a wide range of financial services.	<ol style="list-style-type: none"> 1. Accounting 2. Tax 	Not Specified
U.S. Postal Service	The U.S. Postal Service is the only delivery service that reaches every address in the nation: Nearly 167 million residences, businesses and Post Office Boxes. The Postal Service generally receives no tax dollars for operating expenses and relies on the sale of postage, products and services to fund its operations.	<ol style="list-style-type: none"> 1. NAICS 561210 - Facilities Support Services 2. NAICS 238210 - Telecommunications Equipment and Wiring (Except Transmission Line) Installation Contractors 3. NAICS 423420 - Mailing Machines Merchant Wholesalers 	<ol style="list-style-type: none"> 1. NAICS 221114 - Electric Power Generation 2. NAICS 711110 - Theater Companies and Dinner Theaters 3. NAICS 551114 - Subsidiary Management Offices
University of Maryland Medical System	Maryland Healthcare System providing healthcare services for more than half of Maryland's population.	Various Needs	Not Specified
US Wind	Offshore Wind Developer providing clean energy to the regional power grid.	<ol style="list-style-type: none"> 1. Personal Protective Equipment (PPE) 2. Concrete/ Construction Vendors 3. Welding companies 	<ol style="list-style-type: none"> 1. Real Estate 2. Banking Firms 3. Software Consultants
WSSC Water	WSSC Water is currently among the largest water and wastewater utilities in the nation, with a network of 5,900 miles of drinking water pipeline and over 5,600 miles of sewer pipeline. Their service area spans nearly 1,000 square miles in Prince George's and Montgomery counties, and serves 1.9 million residents through approximately 475,000 customer accounts.	<ol style="list-style-type: none"> 1. Water/Sewer Main/Lateral Installation-Replacement 2. Hauling 3. Paving 	<ol style="list-style-type: none"> 1. IT Staffing 2. Security Guard Services



Capital Region
Minority Supplier
Development Council

2025

CORPORATE ROUNDTABLE SESSIONS



HOSTS

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|--|--------------------------------|---|
| 1. AARP | 9. The Harbor Bank of Maryland | 18. T. Rowe Price |
| 2. Ampcus, Inc. | 10. Hill Mission Technologies | 19. Truist |
| 3. AstraZeneca | 11. M&T Bank | 20. United States Postal Service |
| 4. BAE Systems, Intelligence & Security Sector | 12. MassMutual | 21. University of Maryland Medical Systems |
| 5. Constellation Energy | 13. MedStar Health | 22. US Wind, Inc. |
| 6. Corvias Infrastructure Solutions (CIS) | 14. MGM National Harbor | 23. WSSC Water |
| 7. Exelon | 15. Northrop Grumman | 24. Governor's Office of Small, Minority & Women Business Affairs |
| 8. EXIM Bank | 16. Pearson | |
| | 17. Sodexo | |